



ST. JOHNS COUNTY EDUCATION FOUNDATION, INC. D/B/A INVESTING IN KIDS (INK!)  
FINANCIAL STATEMENTS AND  
INDEPENDENT AUDITORS' REPORTS  
FOR THE YEARS ENDED  
JUNE 30, 2024 AND 2023

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NEVILLE WAINIO CPAs

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## **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors  
St. Johns County Education Foundation, Inc. D/B/A Investing in Kids (INK!)  
St. Augustine, Florida

### **Report on the Audit of the Financial Statements**

#### ***Opinion***

We have audited the accompanying financial statements of St. Johns County Education Foundation, Inc. D/B/A Investing in Kids (INK!), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of INK! as of June 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### ***Basis for Opinion***

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of INK! and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### ***Responsibilities of Management for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about INK!'s ability to continue as a going concern within one year after the date that the financial statement are available to be issued.

#### ***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but it is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

To the Board of Directors  
St. Johns County Education Foundation, Inc. D/B/A INK!  
St. Augustine, Florida

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to the risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of INK!'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about INK!'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated August 12, 2024, on our consideration of INK!'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of INK!'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering INK!'s internal control over financial reporting and compliance.

*Neville Wainio CPAS*

St. Augustine, Florida  
August 12, 2024

**ST. JOHNS COUNTY EDUCATION FOUNDATION, INC. D/B/A INVESTING IN KIDS (INK!)**

**STATEMENTS OF FINANCIAL POSITION  
JUNE 30, 2024 AND 2023**

	<b>ASSETS</b>	
	2024	2023
<b>ASSETS</b>		
Cash and cash equivalents	\$ 574,092	\$ 783,566
Investments	499,105	353,516
Grants and contracts receivable	151,946	21,361
Prepaid expenses and other assets	47,104	11,810
Scholarship contracts	1,189,611	1,114,213
Beneficial interest in assets held by others	83,860	81,981
<b>TOTAL ASSETS</b>	<b>\$ 2,545,718</b>	<b>\$ 2,366,447</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES</b>		
Accounts payable	\$ 36,197	\$ 16,148
Accrued payroll and other liabilities	49,900	54,394
Due to St. Johns County School District	20	53
<b>Total Liabilities</b>	<b>86,117</b>	<b>70,595</b>
<b>NET ASSETS WITHOUT DONOR RESTRICTIONS</b>	<b>1,131,397</b>	<b>1,050,738</b>
<b>NET ASSETS WITH DONOR RESTRICTIONS</b>	<b>1,328,204</b>	<b>1,245,114</b>
<b>Total Net Assets</b>	<b>2,459,601</b>	<b>2,295,852</b>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 2,545,718</b>	<b>\$ 2,366,447</b>

The accompanying notes are an integral part of these statements.

**ST. JOHNS COUNTY EDUCATION FOUNDATION, INC. D/B/A INVESTING IN KIDS (INK!)**

STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	June 30, 2024		
	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES AND SUPPORT			
Contributions	\$ 1,311,055	\$ -	\$ 1,311,055
In-kind revenue	139,012	-	139,012
Grants	-	114,703	114,703
Net investment income (loss)	29,321	9,385	38,706
Special events	114,905	-	114,905
Other income	11,675	-	11,675
Total revenues	<u>1,605,968</u>	<u>124,088</u>	<u>\$ 1,730,056</u>
Net assets released from restrictions	<u>40,998</u>	<u>(40,998)</u>	<u>-</u>
Total revenues and support	<u>1,646,966</u>	<u>83,090</u>	<u>1,730,056</u>
EXPENSES			
Program services	1,345,595	-	1,345,595
Supporting services:			
General and administrative	136,260	-	136,260
Fundraising	84,452	-	84,452
Total expenses	<u>1,566,307</u>	<u>-</u>	<u>1,566,307</u>
CHANGE IN NET ASSETS	80,659	83,090	163,749
NET ASSETS - BEGINNING OF YEAR	<u>1,050,738</u>	<u>1,245,114</u>	<u>2,295,852</u>
NET ASSETS - END OF YEAR	<u><u>\$ 1,131,397</u></u>	<u><u>\$ 1,328,204</u></u>	<u><u>\$ 2,459,601</u></u>

The accompanying notes are an integral part of these statements.

**ST. JOHNS COUNTY EDUCATION FOUNDATION, INC. D/B/A INVESTING IN KIDS (INK!)**

STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	June 30, 2023		
	Without Donor Restrictions	With Donor Restrictions	Total
<b>REVENUES AND SUPPORT</b>			
Contributions	\$ 844,596	\$ -	\$ 844,596
In-kind revenue	146,450	-	146,450
Grants	-	114,873	114,873
Net investment income (loss)	12,497	7,984	20,481
Special events	169,064	-	169,064
Other income	16,258	-	16,258
Employee Retention Credit (ERC)	86,509	-	86,509
Total revenues	<u>1,275,374</u>	<u>122,857</u>	<u>1,398,231</u>
Net assets released from restrictions	<u>93,620</u>	<u>(93,620)</u>	<u>-</u>
Total revenues and support	<u>1,368,994</u>	<u>29,237</u>	<u>1,398,231</u>
<b>EXPENSES</b>			
Program services	1,042,715	-	1,042,715
Supporting services:			
General and administrative	143,023	-	143,023
Fundraising	152,742	-	152,742
Total expenses	<u>1,338,480</u>	<u>-</u>	<u>1,338,480</u>
CHANGE IN NET ASSETS	30,514	29,237	59,751
NET ASSETS - BEGINNING OF YEAR	<u>1,020,224</u>	<u>1,215,877</u>	<u>2,236,101</u>
NET ASSETS - END OF YEAR	<u><u>\$ 1,050,738</u></u>	<u><u>\$ 1,245,114</u></u>	<u><u>\$ 2,295,852</u></u>

The accompanying notes are an integral part of these statements.

**ST. JOHNS COUNTY EDUCATION FOUNDATION, INC. D/B/A INVESTING IN KIDS (INK!)**

**STATEMENTS OF FUNCTIONAL EXPENSES  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

	2024			
	<u>Program Services</u>	<u>General Administration</u>	<u>Fundraising</u>	<u>Total</u>
Salaries and wages	\$ 286,912	\$ 70,841	\$ 15,486	\$ 373,239
Payroll taxes	26,632	5,663	1,029	33,324
Contributions	134,014	2,676	-	136,690
Scholarships	207,635	-	-	207,635
Meetings and travel	18,888	1,209	316	20,413
Office expenses	53,845	18,874	8,036	80,755
Rent	18,380	15,269	5,837	39,486
Communications	22,395	2,570	737	25,702
Teacher education and seminars	485,572	8,036	13,918	507,526
Insurance	5,876	2,244	2,244	10,364
Printing and advertising	13,716	5,389	9,182	28,287
Banquet and events	<u>71,730</u>	<u>3,489</u>	<u>27,667</u>	<u>102,886</u>
Total Expenses	<u>\$ 1,345,595</u>	<u>\$ 136,260</u>	<u>\$ 84,452</u>	<u>\$ 1,566,307</u>

The accompanying notes are an integral part of these statements.



**ST. JOHNS COUNTY EDUCATION FOUNDATION, INC. D/B/A INVESTING IN KIDS (INK!)**

**STATEMENTS OF FUNCTIONAL EXPENSES  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023**

	2023			
	Program Services	General Administration	Fundraising	Total
Salaries and wages	\$ 315,682	\$ 76,749	\$ 48,579	\$ 441,010
Payroll taxes	26,290	6,159	-	32,449
Contributions	267,731	2,085	-	269,816
Scholarships	217,386	-	-	217,386
Meetings and travel	16,797	1,405	1,053	19,255
Office expenses	33,784	21,007	7,750	62,541
Rent	11,165	15,269	5,757	32,191
Communications	8,357	5,528	4,956	18,841
Teacher education and seminars	41,754	7,075	11,618	60,447
Insurance	2,516	2,516	2,516	7,548
Printing and advertising	16,988	4,730	7,459	29,177
Banquet and events	84,265	500	63,054	147,819
Total Expenses	<u>\$ 1,042,715</u>	<u>\$ 143,023</u>	<u>\$ 152,742</u>	<u>\$ 1,338,480</u>

The accompanying notes are an integral part of these statements.

**ST. JOHNS COUNTY EDUCATION FOUNDATION, INC. D/B/A INVESTING IN KIDS (INK!)**

STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	<u>2024</u>	<u>2023</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 163,749	\$ 59,751
Adjustments to Reconcile Change in Net Assets to Net Cash		
(Provided) by Operating Activities:		
Net unrealized (gain) loss on investments	1,920	-
(Increase) in grants and contracts receivable	(130,575)	(4,292)
Change in value of beneficial interest in assets held by others	(1,879)	(7,984)
(Increase) in prepaid expenses and other assets	(32,522)	(323)
(Increase) decrease in accrued payroll and other liabilities	(4,493)	3,442
Increase (decrease) in accounts payable	20,040	(234)
(Decrease) increase in due to St. Johns County School District	<u>(33)</u>	<u>10</u>
Net Cash Provided by Operating Activities	<u>16,207</u>	<u>50,370</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of scholarship contracts	(116,680)	(101,406)
Proceeds from scholarships	40,998	93,620
Purchases of investments	<u>(150,000)</u>	<u>(353,516)</u>
Net Cash (Used) By Investing Activities	<u>(225,682)</u>	<u>(361,302)</u>
NET (DECREASE) IN CASH AND CASH EQUIVALENTS	(209,474)	(310,931)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>783,566</u>	<u>1,094,497</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u><u>\$ 574,092</u></u>	<u><u>\$ 783,566</u></u>

The accompanying notes are an integral part of these statements.

# ST. JOHNS COUNTY EDUCATION FOUNDATION, INC. D/B/A INVESTING IN KIDS (INK!)

## NOTES TO FINANCIAL STATEMENTS

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### 1. ORGANIZATION

St. Johns County Education Foundation, Inc. D/B/A Investing in Kids (INK!) was incorporated in Florida in 1993. INK! provides funding for technical assistance and educational programs to the community and local schools. Funding is primarily received from community contributions and state and local governmental sources.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of Accounting

The financial statements of INK! have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables and other liabilities.

#### Basis of Presentation

Net assets, expenses, distributions, gains and losses are classified based on the existence or absence of donor-imposed or other external restrictions. Accordingly, net assets of INK! and changes therein are classified and reported as follows:

- Net assets with donor restrictions - net assets that are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates those resources be maintained in perpetuity. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.
- Net assets without donor restrictions - net assets available for use in general operations and subject to donor or certain grantor restrictions.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities and related disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates are based on management's knowledge and experience. Actual results may differ from these estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents consist of cash on deposit in banks and invested in liquid assets with maturities of less than three months when acquired. INK! maintains its cash in bank deposit accounts, which may exceed federally insured limits.

#### Investments

INK! carries investments in certificate of deposits with readily determinable fair values and all investments in debt securities at their fair values as of the last business day of the fiscal year. Unrealized gains and losses are included in the changes in net assets.

#### Scholarship Contracts

Scholarship contracts consists of scholarships purchased through the Florida Prepaid College Foundation. Income is recognized based on a match from the Florida Prepaid College Foundation and the expense occurs when the scholarship is disbursed to the college. Management adjusts the fair market value of the contracts as published by the State of Florida.

#### Fair Value Measurements

Authoritative guidance establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). As a basis for considering such assumptions, the three tier fair value hierarchy, which prioritizes the inputs used in measuring fair value are as follows:

- Level 1: Observable inputs such as quoted prices in active markets;
- Level 2: Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3: Unobservable inputs in which there is little or no market data, which require the reporting entity to develop its own assumptions.

An asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

# ST. JOHNS COUNTY EDUCATION FOUNDATION, INC. D/B/A INVESTING IN KIDS (INK!)

## NOTES TO FINANCIAL STATEMENTS

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONCLUDED)

#### Beneficial interest in assets held by others

INK! has assets held in an endowment fund at the Community Foundation of Northeast Florida (the "CFNEF") which is holding them as an agency fund ("Fund") for the benefit of INK!. INK! has granted the Foundation variance power which gives the CFNEF's Board of Trustees the power to use the Fund for other purposes in certain circumstances.

The Fund, which was established in 2017, has begun making distributions to INK! for the purpose of grant making, however INK! has decided to reinvest the distributions into the Fund each year. The Fund is subject to the CFNEF's investment and spending policies. INK! reports the fair value of the Fund as beneficial interest in assets held at the CFNEF in the statement of financial position and reports gains or losses as restricted net investment income on the statement of activities.

The beneficial interest in assets held at the CFNEF have been valued, as practical expedient, at the fair value of INK!'s share of the CFNEF's investment pool as of the measurement date, utilizing valuations provided by the investment funds.

The CFNEF values securities and other financial instruments on a fair value basis of accounting. The estimated fair values of certain investments of the CFNEF, which includes private placements and other securities for which prices are not readily available, are determined by management of the Foundation and may not reflect amounts that could be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments. The beneficial interest in assets held at the CFNEF is not redeemable by INK! and therefore these assets are considered net assets with donor restrictions.

#### Revenues and Support

Unconditional promises to give due in the next year are recorded at their net realizable value. Unconditional promises to give due in subsequent years are recorded at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are received to discount the amounts. An allowance for uncollectible promises is provided based on management's evaluation of potential uncollectible promises receivable at year end.

Grants and other contributions of cash and other assets are reported as restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, restricted net assets are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Contributions received with donor-imposed restrictions that are in the same year in which the contributions are received are classified as unrestricted contributions. An allowance for uncollectible grants and other contracts receivable is provided based on management's evaluation of potential uncollectible receivables at year end.

Contributions of donated non-cash assets are recorded at their fair values in the period received. No amounts have been reflected in the financial statements for donated services. INK! generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist INK! with specific assistance programs, fundraising activities, and various committee assignments.

#### Program Descriptions

INK! is the lead agency in St. Johns County for *Take Stock in Children*. As lead agency, INK! is responsible for donor relations, mentor recruitment, student selection, placement and support, scholarships, reporting and events.

INK! has several other programs in which it administers grants and scholarships that benefit the St. Johns County School District.

#### Expense Allocation

For the years ended June 30, 2024 and 2023, INK! allocated general, administrative and fundraising costs among the programs based on the benefits to each function.

#### Reclassifications

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

# ST. JOHNS COUNTY EDUCATION FOUNDATION, INC. D/B/A INVESTING IN KIDS (INK!)

## NOTES TO FINANCIAL STATEMENTS

### 3. MANAGEMENT OF LIQUIDITY

INK! has financial assets available within one year of the statement of financial position date for general expenditures as follows.

	2024	2023
Financial assets at year end:		
Cash and cash equivalents	\$ 574,092	\$ 783,566
Investments	499,105	353,516
Grants and contracts receivable	151,946	21,361
Scholarship contracts	1,189,611	1,114,213
Beneficial interest in assets held by others	83,860	81,981
Total financial assets at year end:	2,498,614	2,354,637
Donor-imposed restrictions	(1,328,204)	(1,245,114)
Financial assets available within one year	<u>\$ 1,170,410</u>	<u>\$ 1,109,523</u>

### 4. INVESTMENTS

Investments consist of the following as of June 30:

	2024		2023	
	Cost	Market Value	Cost	Market Value
Certificates of deposit	\$ 501,000	\$ 499,105	\$ 351,000	\$ 353,516
	<u>\$ 501,000</u>	<u>\$ 499,105</u>	<u>\$ 351,000</u>	<u>\$ 353,516</u>

Income from investments for the years ended June 30 is as follows:

	2024	2023
Interest	\$ 31,241	\$ 12,497
Unrealized gain (loss)	(1,920)	-
	<u>\$ 29,321</u>	<u>\$ 12,497</u>

### 5. FAIR VALUE MEASUREMENTS

Assets and liabilities are measured and disclosed at fair value on a recurring basis as of June 30, 2024 and 2023. Information related to INK!'s investments measured at fair value is as follows:

	2024			
	Fair Value	Level 1	Level 2	Level 3
Certificates of deposit	\$ 499,105	\$ 499,105	\$ -	\$ -
Scholarship contracts	1,189,611	-	1,189,611	-
Pooled investment funds	83,860	-	83,860	-
	<u>\$ 1,772,576</u>	<u>\$ 499,105</u>	<u>\$ 1,273,471</u>	<u>\$ -</u>

	2023			
	Fair Value	Level 1	Level 2	Level 3
Certificates of deposit	\$ 353,516	\$ 353,516	\$ -	\$ -
Scholarship contracts	1,114,213	-	1,114,213	-
Pooled investment funds	81,981	-	81,981	-
	<u>\$ 1,549,710</u>	<u>\$ 353,516</u>	<u>\$ 1,196,194</u>	<u>\$ -</u>

### 6. BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS

Trust assets held by the CFNEF in the Fund are valued at \$83,860 and \$81,981 as of June 30, 2024 and 2023, respectively. Net investment income totaled \$9,385 and \$7,984 for the years ended June 30, 2024 and 2023, respectively.

### 7. NET ASSETS RELEASED FROM RESTRICTIONS

For the years ended June 30, 2024 and 2023, the source of net assets released from donor restrictions by incurring expenses that satisfy the restricted purposes, by events occurring that were specified by the donor or by the passage of time totaled \$40,998 and \$93,620, respectively.

### 8. IN-KIND DONATIONS

INK! received the following in-kind contributions for the years ended June 30:

	2024	2023
Awards	\$ 74,303	\$ 39,805
Supplies and events	16,840	71,127
Rent	24,819	17,519
Vehicle	4,600	-
Contracted services	850	2,000
Printing and advertising	17,600	15,999
	<u>\$ 139,012</u>	<u>\$ 146,450</u>

### 9. EMPLOYEE RETENTION CREDIT

INK! received the Employee Retention Credit (ERC) for the second and third quarters of 2021 totaling \$86,509 for the year ended June 30, 2023. The amount is recorded as revenue on the statement of activities.

# ST. JOHNS COUNTY EDUCATION FOUNDATION, INC. D/B/A INVESTING IN KIDS (INK!)

## NOTES TO FINANCIAL STATEMENTS

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### 10. INCOME TAXES

INK! is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and from state income taxes under similar provisions of the Florida Statutes. In accordance with the applicable provisions of the Internal Revenue Code, INK! is subject to an excise tax on net investment income, including realized investment gains.

INK! evaluates its tax positions for any uncertainties based on the technical merits of the position taken. INK! recognizes the tax benefit from any uncertain tax position only if it is more likely than not that the tax position will be upheld on examination by taxing authorities.

Currently, the tax years ended 2023, 2022, and 2021 are open and subject to examination by the Internal Revenue Service. However, INK! is not currently under audit nor has INK! been contacted by any of these jurisdictions.

### 11. RELATED PARTY

#### St. Johns County School District

INK! acts as a fundraiser for the St. Johns County School District (the "District"). The District permits INK! employees to work in its office space. The estimated fair market value of this in-kind contribution totaled \$15,269 and \$15,269 for the years ended June 30, 2024 and 2023, respectively, and is reflected as both in-kind revenue and program expenses in the statements of activities.

Amounts due to the St. Johns County School District at June 30, 2024 and 2023 totaled \$20 and \$53, respectively.

### 12. SUBSEQUENT EVENTS

INK! has evaluated events and transactions for potential recognition or disclosure in the financial statements through August 12, 2024, the date the financial statements were available to be issued.



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## **INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors  
St. Johns County Education Foundation, Inc. D/B/A Investing in Kids (INK!)  
St. Augustine, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the St. Johns County Education Foundation, Inc. D/B/A Investing in Kids (INK!), which comprise the statements of financial position as of June 30, 2024 and 2023, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report dated August 12, 2024.

### **Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered INK!'s internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of INK!'s internal control. Accordingly, we do not express an opinion on the effectiveness of INK!'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether INK!'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance and other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, the communication is not suitable for any other purpose.

*Neville Wainio CPAs*

St. Augustine, Florida  
August 12, 2024